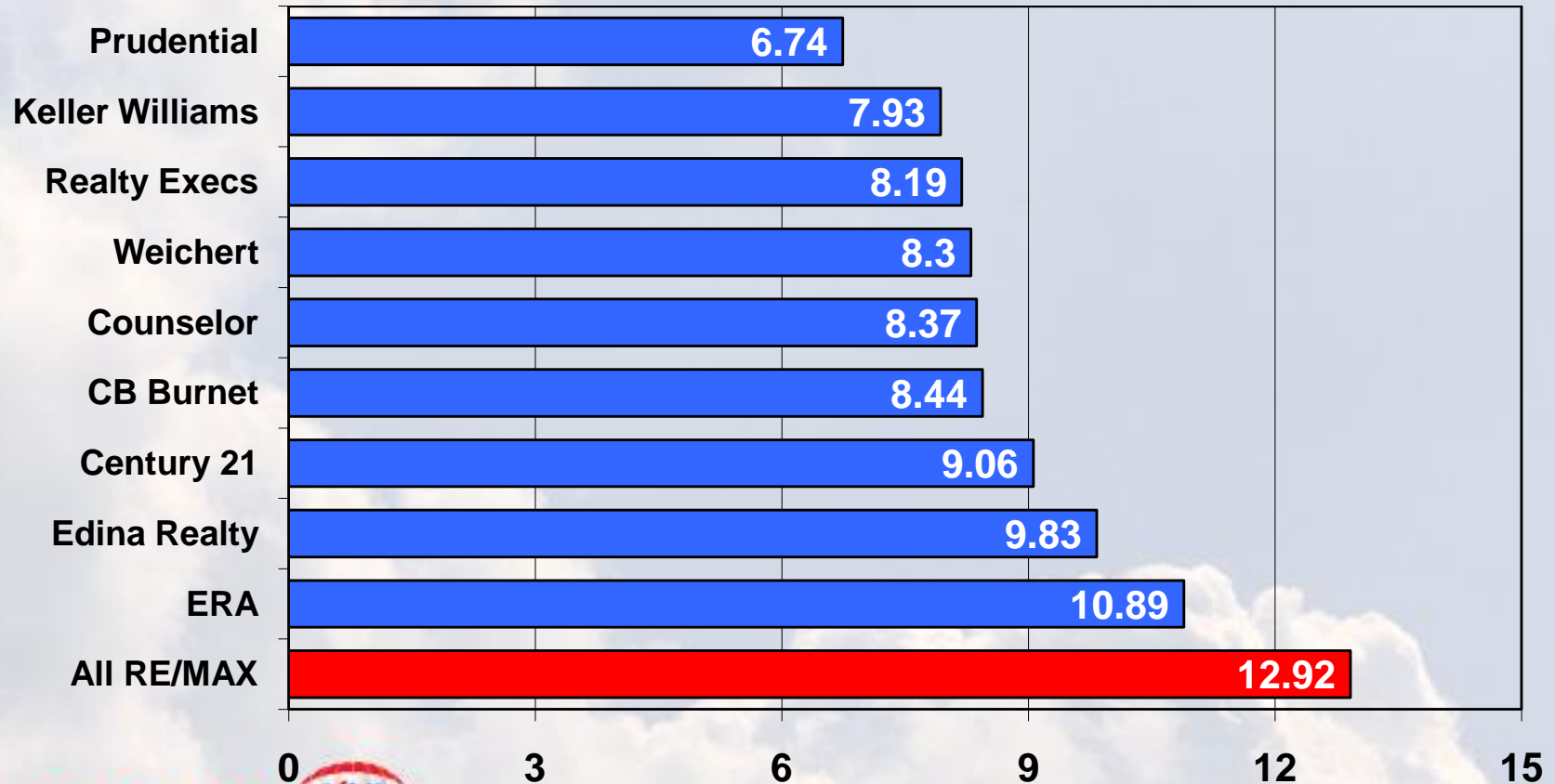


# Sales Associate Productivity

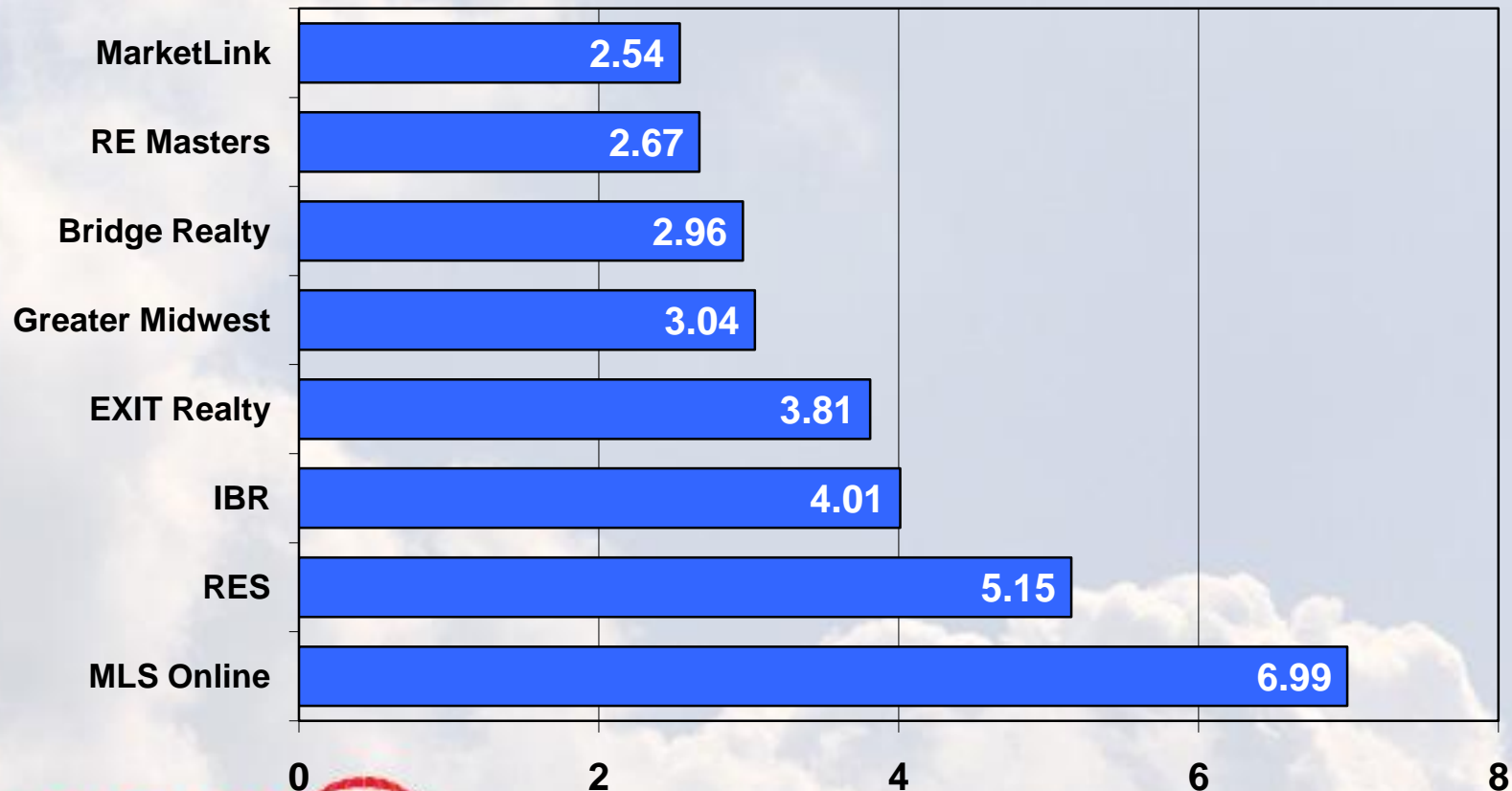
(Average total units sold per **active** agent of companies with 100+ agents)



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# Sales Associate Productivity

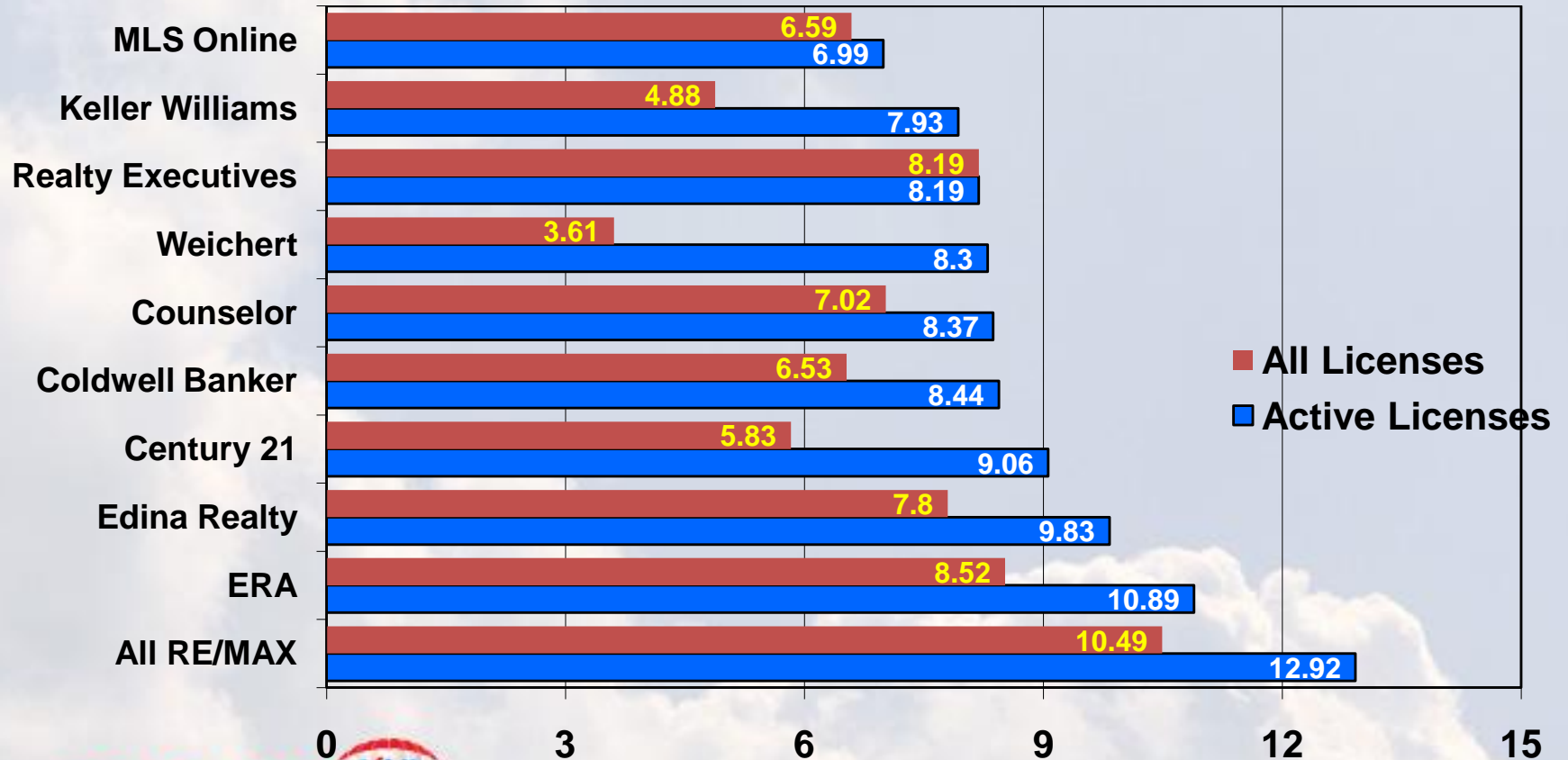
(Average total units sold per **active** agent of companies with 100+ agents)



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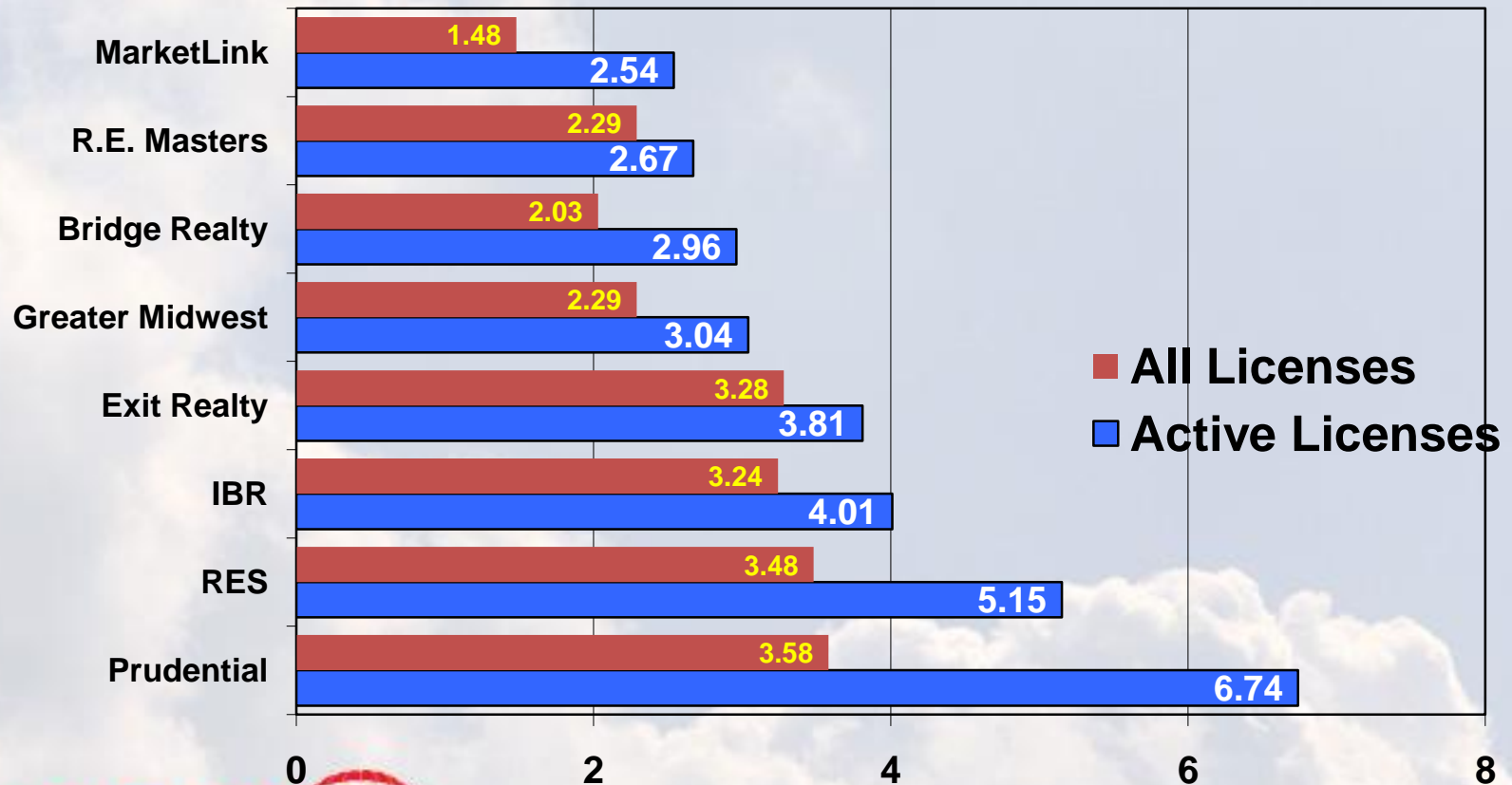
(Average total units sold per **active & all licensed** agents of companies with 100+ agents)



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# Sales Associate Productivity

(Average total units sold per **active & all licensed** agents of companies with 100+ agents)



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